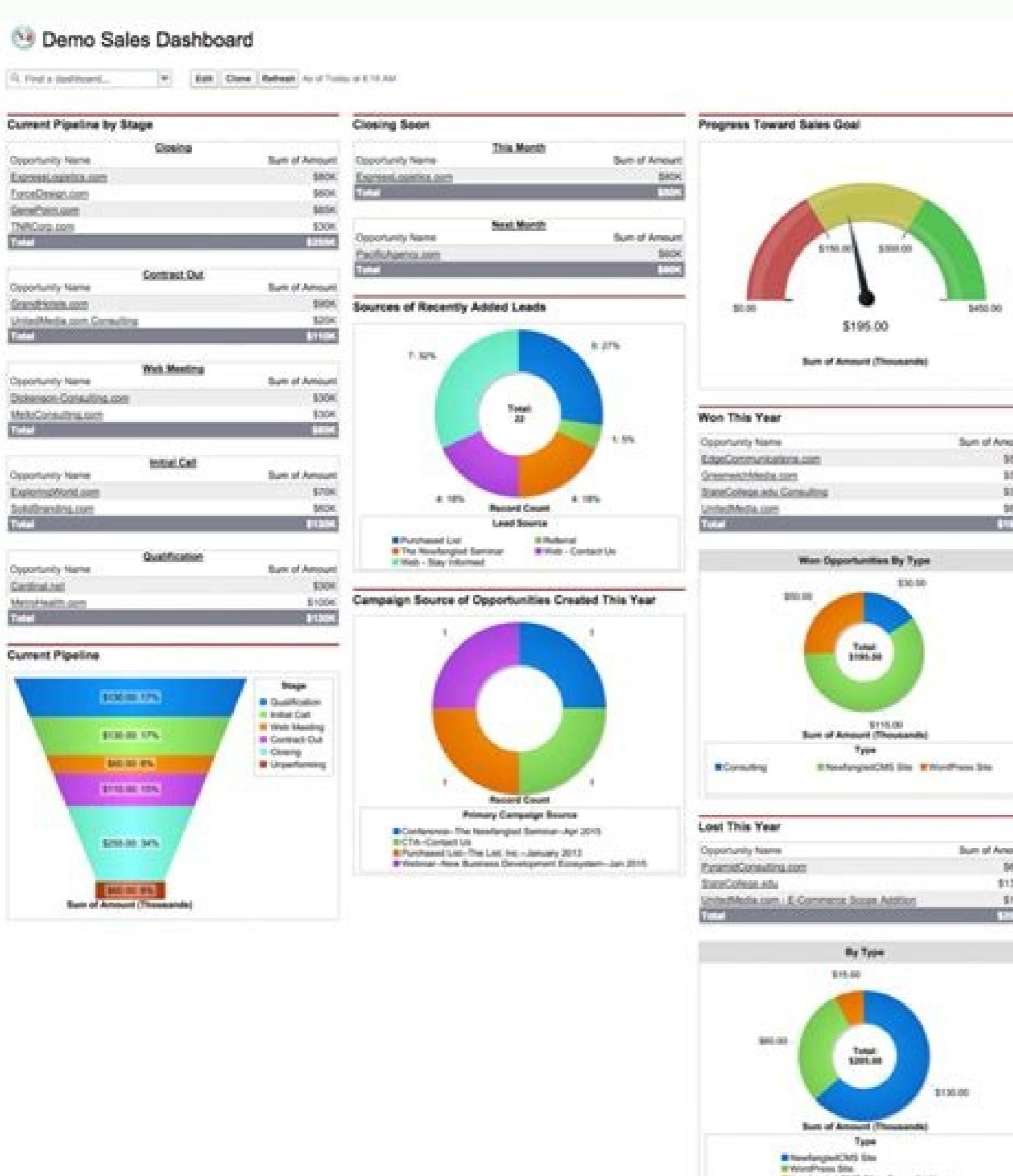
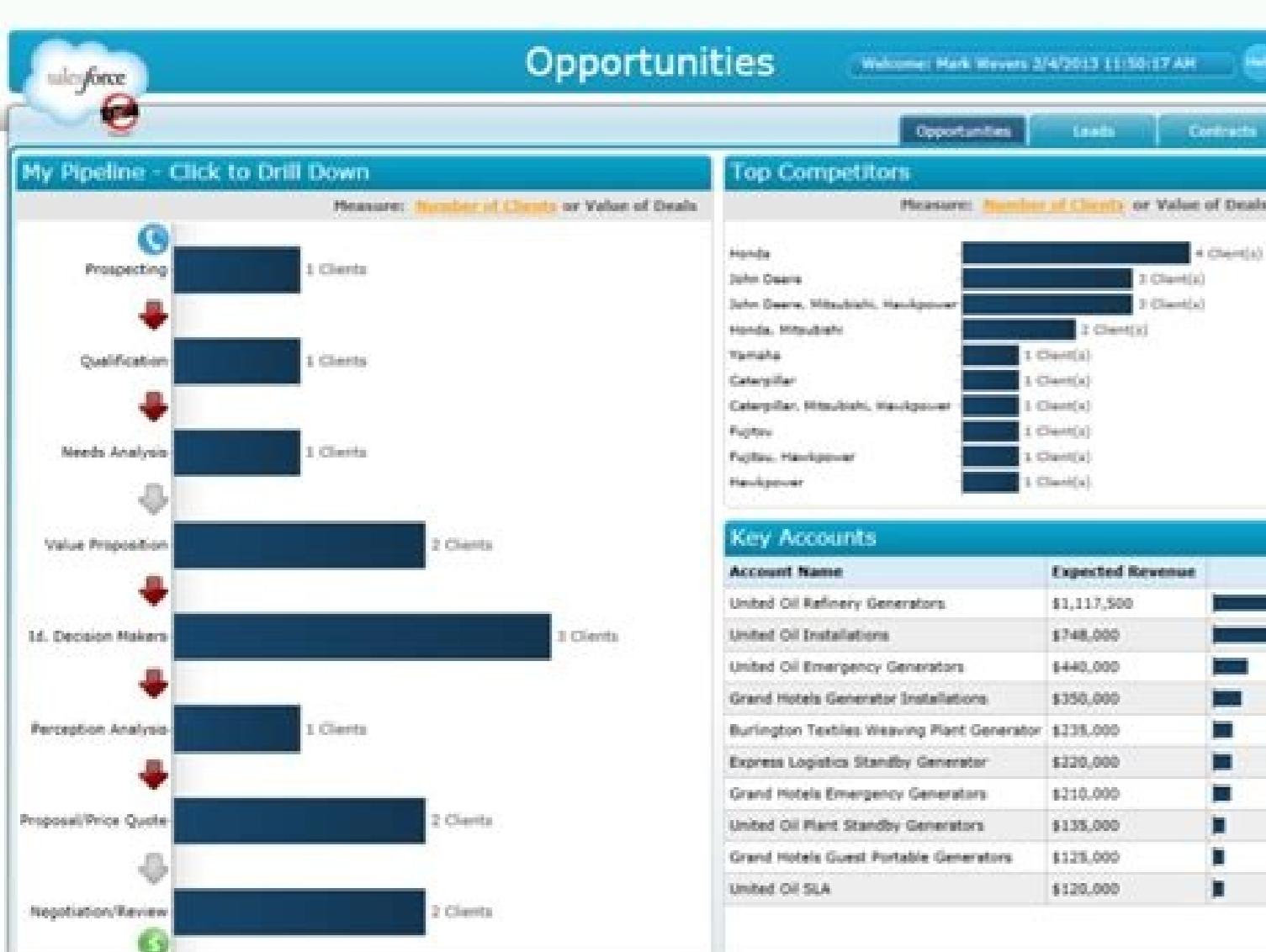


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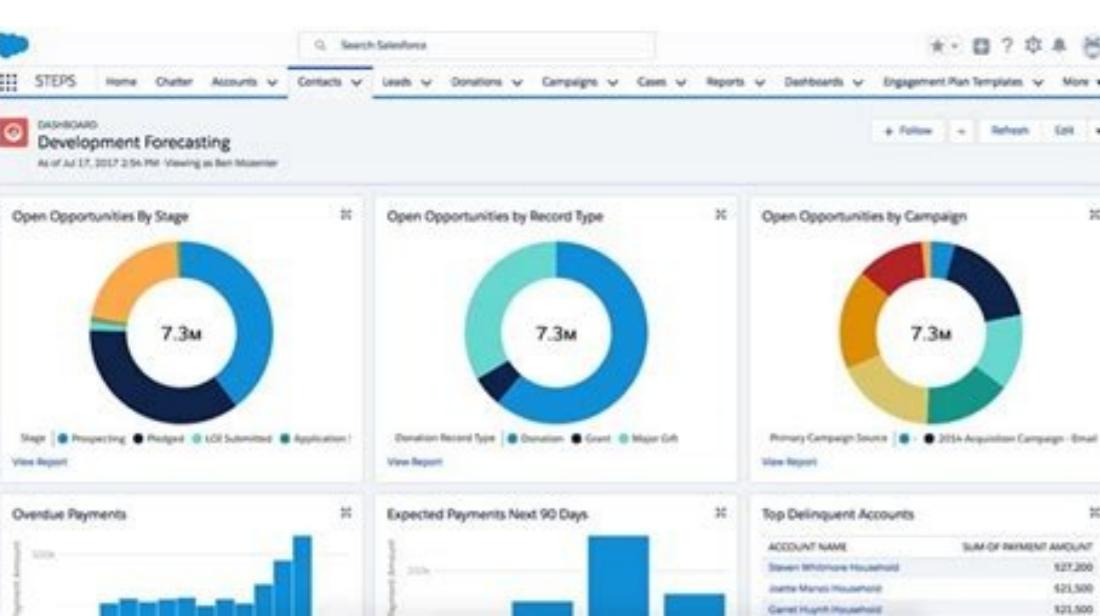
**Open**

# Salesforce dashboard matrix report



Preview Matrix Format Show Add Chart Remove All Columns

	Close Date	Q3 FY2016	Q4 FY2016	Grand Total
Drop a field here to create a column grouping.				
<b>Stage</b>	Drop summarizable fields into the matrix.			
Prospecting	Drop a field here to create a row grouping.	Sum of Amount Record Count 0	\$100,000.00 1	\$100,000.00 1
Qualification		Amount Record Count	\$100,000.00 1	
Value Proposition		Sum of Amount Record Count 0	\$15,000.00 1	\$15,000.00 1
Id. Decision Makers		Amount Record Count	\$15,000.00 1	
Proposal/Price Quote		Sum of Amount Record Count 1	\$250,000.00 1	\$330,000.00 2
Negotiation/Review		Amount Record Count	\$80,000.00 1	
Closed Won		Sum of Amount Record Count 0	\$270,000.00 1	\$270,000.00 1
		Amount Record Count	\$270,000.00 1	
		Sum of Amount Record Count 0	\$395,000.00 2	\$395,000.00 2
		Amount Record Count	\$125,000.00 1	
		Sum of Amount Record Count 1	\$270,000.00 1	
		Amount Record Count	\$60,000.00 1	
		Sum of Amount Record Count 3	\$1,895,000.00 8	\$2,225,000.00 11
		Amount Record Count	\$220,000.00 1	
		Amount Record Count	\$60,000.00 1	



Add matrix report to dashboard salesforce

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